

SmartConnect - Solutions for Medicare-eligible Employees



The Richards Group has partnered with SmartConnect, an exclusive, no-cost program created specifically to connect Medicare-eligible employees to the world of Medicare benefits.

Whether an employee plans to continue working or is transitioning into retirement, SmartConnect services provide an unfiltered view of the entire range of options and prices available.

How It Works

SmartConnect's licensed consultants will get to know the employee and ask questions about their health insurance needs and preferences. They will work towards identifying the style of coverage that meets the employee's needs and provide education on how the plans work, the cost and out of pockets. The agents will also assist with the enrollment process into the plan of their choice and will be offered an annual review to ensure their plans adjust as their needs change over

the years.

How To Get Connected

Speak to a licensed agent by calling 833-502-2747 or visit our [website](#).

DOL Increases Exempt Employee Minimum Salaries

On April 26, 2024, the U.S. Department of Labor (DOL) published the much-anticipated final rule that will increase the minimum salary for many exempt employees. The increase will take effect in two steps. If you'd like to review the regulations yourself, they are available [here](#)—the relevant changes start on page 130 of the downloadable PDF.

[Read
More](#)

How Do Your Employee Benefits Measure Up?

Since 2005, United Benefit Advisors (UBA) has surveyed employers nationwide to create an employee benefits database. This data is used to create an annual report highlighting employer-sponsored benefit plan trends by region, state, industry and size.



The 2024 Employee Benefits Benchmarking Trend Report is now available and we are pleased to share this information with our clients. To read the report, visit our SBU Client Corner [here](#).

*Need the password to our Client Corner?
Reach out to your Account Executive*



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